RORY MACDOWELL

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Senior Information Technology Executive

"Leadership is a team sport." ®

Global Information Technology Strategy	Information Security / Sarbanes-Oxley
Business Process Optimization	Mergers & Acquisitions
IT Contract Negotiations	International Management Experience
CRM, ERP, WAN, ISO 17799	e-Commerce, Collaboration

Seasoned executive with over 25 years' experience helping global companies grow in size and profitability by effective information technology strategic planning and implementation. Turnaround experience. Strong team player with a focus on data-driven continuous improvement.   Recognized by Information Week as one of America's top 500 information technology innovators in three consecutive years. *(Here he listed his ranking in each of three years.)*

Professional Experience

Fisher Scientific Company, (NYSE: FSH – www.fisherscientific.com), Pittsburgh, PA
Vice President of Information Technology *– (Dates: 2 years)*
A Fortune 350 global manufacturer and distributor of products and services serving the research, clinical laboratory, and healthcare industries. Direct the IT function with 275 employees and an annual operating budget of over $100 million supporting U.S., Europe, and Asia. Function includes strategic planning, software application development, data center operations, voice and data telecommunications, IT security, project management office (PMO), and IT finance.

- Aligned IT projects with business units to provide incremental, annualized Operating Income of $16.2 million and $16.1 million in 20-- and 20--, respectively.
- Spearheading initiative to re-architect and re-deploy Fisher's on-line e-commerce platform that generates over $3 million revenue per day. The project is on schedule to complete in May 20-- at a cost of $6.0 million. Using Wipro offshore contractors (60 developers) for development in conjunction with internal architecture and design team.
- Successfully integrated systems of $1.2 billion acquisition into IT support model.
- Presently leading the design of a global data network and developing an RFP to select prime/subcontractor for global telecommunications services.
- Drove the improvement of system uptime by 35 basis points to 99.85%.
- Established governance processes and metrics that improved IT customer service through better planning, organizational management, communication, and project delivery.
- Currently completing technology roadmap, skills development plan, and cost model to replace legacy systems including order entry/management, pricing execution, warehouse management, catalog authoring and administration, and invoicing.

Flowserve Corporation, (NYSE: FLS - www.flowserve.com), Dallas, TX
Vice President and Chief Information Officer *– (Dates: 6 years)*
Established and direct functional shared services organization with 8 direct reports (Vice Presidents and Directors) and 260 employees in 30 countries with annual operating budget of $70 million. Report to CEO. Member of Enterprise Risk Committee. Led team of three executive officers in Six-sigma Green Belt project.

- Achieved $2.2 million annual savings:
    1) Negotiated 5-year, $30 million global WAN (wide area network) agreement with ATT, reducing telecommunications costs by more than $1 million each year for four past years.
    2) Consolidated engineering software contracts, resulting in improved capability and cost savings of $500K per year.
    3) Negotiated consolidation of system software contracts, saving $700K per year.
- Developed IT strategy focusing on integration of acquisitions, processes, and new technology; digitization of data enabling information flow via Web-based tools among internal organizations as well as customers and suppliers; and standardization of hardware and software platforms, policies and procedures to reduce costs and improve IT customer service levels.
- Established and led the IT Steering Committee driving alignment between IT function and business units as well as corporate functions; established functional, shared services organization with strong governance environment.
- Member of due diligence team for acquisitions; participated in three acquisitions since 20--, totaling $1.5 billion; developed IT budgets and integration plans; met every objective on schedule and under budget.
- Executive Sponsor for e-business initiative; established five independent web-stores; product configuration capability; realizing $170 million per year in revenue through e-business.
- Co-Sponsor for global customer relationship management initiative; worked closely with VP Marketing and Computer Sciences Corporation to develop Customer Relationship Management (CRM) roadmap directly linked to strategic goals; launched implementation in May, 20--.
- Member of Financial Forecast Improvement Team; benchmarked and analyzed internal processes; developed best practices process and metrics; currently implementing processes and metrics measurement.
- Initiated Sales and Operations planning process to formally communicate and balance product demand and supply, resulting in improved financial forecasting.
- Leading pursuit to use low-cost resource (India/China) for general and administrative functions; met with 13 IT/BPO providers in India, three companies that insource-offshore, and Secretary of IT for the government of Karnataka, India.

Keystone International, Houston, TX
Chief Information Officer, *(Dates: 4 years)*
Keystone International was a $750M global manufacturer and distributor of flow control products serving the process industry. (Acquired by Tyco International.)
Developed IT strategy that established functional IT structure, along with standard policies and procedures, hardware outsourcing, and standard application architecture worldwide. Reported to COO.
- Initiated and led program of operational excellence with standard metrics resulting in improved OTD, inventory turns, and financial forecasting. Program included best-practices education, business process mapping and analysis, and implementation of improvement and control plan.
- Initiated Sales and Operations planning process in all divisions with corporate rollup. Taught Sales and Operations planning at Keystone facilities in Brazil, Japan, Korea, India, and China.
- Led the design and implementation of first wide area, frame-relay network with e-mail capability. Negotiated contract with MCI/Concert, resulting in improved productivity of global sales and administration functions.
- Outsourced data center operations in Texas and The Netherlands. Improved customer service, achieved 99.8% system uptime, and reduced risk while reducing headcount by seven.

- Established requirements, selected Oracle applications and negotiated contract as standard ERP for Keystone, and began global system implementation in Europe Region.

Schlumberger (NYSE: SLB www.schlumberger.com), *(Dates: 8 years)*
With five operating divisions in 60 countries, and revenues exceeding $10B, Schlumberger is the world's premier provider of oilfield services. World headquarters are in Paris, France; US headquarters are in Houston, TX.

IT Manager – North America Oilfield Services ($1.5 billion), Schlumberger Limited, Sugarland, TX *(Dates: 2 years)*
Managed IT function in support of five oilfield service divisions including 180 operations sites in US, Canada and Alaska and 3 manufacturing facilities in Texas and Oklahoma. Managed 80 employees, set objectives and conducted performance reviews of key managers, prepared management succession plan for all exempt employees.
- Developed IT strategy with executive management team resulting in first IT shared services organization in Schlumberger.
- Consolidated all IT functions into one shared services organization in Sugarland, TX on time and within budget, implemented standard hardware and communications infrastructure across North America, and established single Help Desk and Service Level Agreements, achieved service level metrics (SLAs) every month while reducing headcount by 25%.
- Led the integration of offshore data collection system with onshore invoicing system resulting in 100% reduction in invoice preparation cycle time.

MIS Manager –Worldwide, Sedco-Forex ($750M Drilling Division), London, UK *(Dates: 2 years)*
Managed 30 professionals in London, Aberdeen, Paris, Houston, Dallas, and Singapore in support of worldwide drilling operations.

MIS Manager - North America ($1 billion), Wireline Services, Houston, TX *(Dates: 1 year)*
Managed MIS activities in support of all operations including field service, customer service, marketing, asset management, and finance and accounting. Managed 40 IT employees in seven locations in US, Canada, and Alaska. Reduced headcount by 20% while improving IT service level.

MIS Manager - Offshore Division
Wireline Services ($400 million), New Orleans, LA *(Dates: 1 year)*

Earlier Employment
Petroleum Operations and Support Services, Inc. (POSSI), US Strategic Petroleum Reserve ($80 million), New Orleans, LA; **Associate Director – MIS**, *(Dates; 3 years)*

Computer Sciences Corporation (CSC) – Bay St. Louis, MS; **Project Leader**, Chief Army Corps of Engineers Project *(Dates: 2 years)*

QEI, Inc –Naval Aerospace Medical Research Laboratory, New Orleans, LA; Sr. **Scientific Analyst/Programmer**, *(Dates: 4 years)*

Education
BS, Mathematics/Computer Science, University of Southern Mississippi *(Date)*