Dear Theresa,

{warm intro.} I'm reaching out to you to get your thoughts on my next career move.

As you may know, over the past 20 years I've had the opportunity to do some pretty amazing things. I really enjoyed my 16 years as an orthopedic surgeon where I took care of 35,000 patients, including lots of big trauma and sports injuries.

I then spent 10 years working with national hospital systems implementing some of the most innovative clinical quality improvement initiatives anyone has ever seen.

Most recently, as Senior Medical Director at Worker's Insurance, I designed and implemented a series of first-in-the-nation clinical quality improvement programs to improve care for tens of thousands of injured workers in California. Sadly, when the legislature didn't support us in expanding our services in the Midwest, the company shut down the healthcare strategy division where I was working. I left to get back to working closer to actual healthcare delivery.

So what's next?

I'm passionate about improving care for patients and I'm looking for a place with dedicated, missiondriven people who share my vision. Ideally, I'd work with a healthcare organization as part of their leadership team in a role leading their clinical quality improvement efforts.

For example, it would be great to work with a patient-centric hospital system as their Chief Quality Officer, reporting to the CEO. My goal in that setting would be to transform that system into the best performing, highest quality care organization in the U.S. within 5 years, I know that sounds like a lofty dream, but because of my experience over the last decade, I know it can be done.

I'd also be open to working with other types of healthcare companies (workers comp, innovation companies, insurance, etc.) if they are truly dedicated to improving care for patients.

I'm open to national opportunities, even working for an established consultancy, but I want to live in Orange County. My employer could be based in any major U.S. city, but I would need to office here and travel a maximum of one to two weeks per month.

I plan to reach out to you within the next 10 days to be sure you received this email and to ask if you have any thoughts or ideas about people I should contact, or specific positions or opportunities I should pursue. I appreciate your taking the time to consider my situation, and I look forward to talking to you soon.

Best personal regards, Troy P.S.—I don't have your current mobile number. Will you send it my way?

Troy Howard

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