



William S. Frank

CareerLab is a national career strategy and leadership development company based in Denver, Colorado, USA. **Bill Frank** founded the firm in 1978 and serves as President/CEO. Under his leadership, **CareerLab** has been retained by more than 350 brand-name corporations in 75 industries, including AT&T, Coca Cola, HBO, Janus, KPMG, Lockheed Martin, Pentax, Schlumberger, TRW, and Village Inn. His executive coaching clients include:

- Western Vice President of Sales, Arbitron (NYSE: ARB)
- Vice President of Information Technology, Fisher Scientific (NYSE: FSH)
- Vice President, Sales & Marketing, West Region, International Paper
- National Sales Manager, AGFA Corporation
- Vice President Sales & Marketing, Coca Cola (Minute Maid division), Paris, France
- VP of Sports, ESPN/ABC Radio
- Division Director, USA Product Marketing, Compassion (\$400M non-profit)
- Northwest Region Sales Manager, Ragu Foods (Division of Unilever - \$49B)
- Global Key Account Manager (Wall Solutions), Johns Manville
- Division Sales Manager, Rocky Mountain Division, Schlumberger (NYSE: SLB)
- Regional Sales & Marketing Vice President, UNUM Life Insurance Company (NYSE: UNM)
- Winner of Olympic Gold Medal, Member of International Olympic Committee
- Developer of Cherry Creek Mall, Denver Library Renovations, and Millwork at INVESCO Field at Mile High
- Corporate Vice President, HR and Leadership Strategy, Northrop Grumman
- Vice President of Human Resources, Qwest Communications
- Vice President of Human Resources, Home Depot
- Chief of Bureau, The Associated Press
- Managing Director, Global Real Assets, JP Morgan (Europe/Asia)
- Executive Director, Institute for Applied Management & Law (IAML)
- Vice President for Western US, Offshore California and Alaska, Schlumberger (NYSE: SLB)
- CFO, TIMET (\$700MM - NYSE)
- Vice President, Investor Relations, The Coleman Company (\$1.2B - NYSE)
- President/CEO, Coors *MicroLithics*
- Group Chair, Vistage International, the world's leading chief executive organization (www.vistage.com)
- President/CEO, Current, Inc. (Division of Deluxe Corporation - \$350M)
- President/CEO, Gambro BCT (\$165M)
- President, Midwestern Division, Columbia/HCA (\$1.5B)
- Former President, the University of Colorado (30,000 students)
- Both the CFO and CEO, New World Restaurant Group—Einstein Bros, Noah's New York Bagels
- Chairman, Famous Amos® Cookies
- Former Governor, State of Wyoming
- Senior Vice President—National Operations, American Medical Response (AMR)
- Manager, Worldwide Marketing, Gambro BCT
- CEO and Director, T-NETIX (\$100M – Publicly traded)
- Director of Membership Development, AARP (Washington, D.C.)
- Director of Donor Relations, University of Denver, Denver, CO
- VP Quality & Regulatory Compliance, COBE Cardiovascular
- Operational Excellence Leader, Honeywell (NYSE: HON)
- 1,000 Physicians in all medical specialties from Anesthesiology to Urology

With more than 30 years as a consultant to executives, leaders, and professionals on their careers, leadership styles, and management teams, Bill Frank is the go-to person when it comes to detailed, sophisticated, complex, high-level career and leadership issues.